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### SHARED SUBSCRIPTION

This season those members who introduced a friend under the shared subscription incentive last season will have 50% of their membership refunded IF they and the friend they introduced both register for the coming season. If you want to be part of the Shared Subscription incentive, 'introduce a friend' to marching. How it works; where an existing Marching NZ member introduces someone new in to the Sport of Marching, and that that person is a full paying member, Marching NZ, through the Association Membership Privacy Officers, refund 50% of their Marching NZ subscription in the following year. This is to be conditional upon both the existing and new member renewing after one year. A full paying member is represented by way of an individual registration other than as an Associate Member, and the 50% discount is to apply to the type of membership paid in year one. A member's discount is limited to 50% only regardless of the number of new members introduced.



MARCHING AUCKLAND - Volunteer Trophy presented by the Marching Auckland President – awarded to JOANNA WELLS, a person who has given so much to keeping the Assn moving along in many areas of the sport. Congratulations Joanna.

## THANK YOU to our Volunteers

Tania Hill  
 (Marching Southland)

This last year in Southland we trialed 'inter-schools marching', the brain-child of Tania, Amanda Martin and Renee Morgan. Through Tania's perseverance of making contact with schools, arranging for Coaches, and working with Amanda and Renee to make up a simple plan where each marcher has to count, three schools came on board with approximately 60 children taking part initially. Masters marchers, and other coaches 'judged' the school teams at our local competitions using simple judges sheet based on the Introductory judging sheets. School Teams march in their school/sports uniforms and there is no cost involved for the marchers taking part. It proved to be a great success, even more so, when we now have at least five of the school marchers joining competitive teams for the coming season. Tania's continued work with schools and Sport Southland have seen even more schools and coaches coming forward for the season ahead. Thank you to Tania for your vision of the future of our sport in Southland.



**SPORT  
 NEW ZEALAND**

Marching New Zealand is very grateful to  
**Sport New Zealand**  
 for their continued investment in our sport

### CHAMPIONSHIPS

South Island	2 <sup>nd</sup> Dec	Christchurch
North Island	9 <sup>th</sup> Dec	Hamilton
Southland	17 <sup>th</sup> Feb	Invercargill
Hawke's Bay	24 <sup>th</sup> Feb	Napier
Wellington	24 <sup>th</sup> Feb	Wellington
Canterbury	2 <sup>nd</sup> March	Christchurch
Auckland	3 <sup>rd</sup> March	Auckland
Otago	3 <sup>rd</sup> March	Dunedin
NZ	14 <sup>th</sup> March	Christchurch
NZ	15 <sup>th</sup> March	Christchurch
NZ	16 <sup>th</sup> March	Christchurch



## In the Diary Coming up

### SEPTEMBER

- 2 Coaching Co-ordinator Workshop in Wellington
- 22 Marching Auckland Field Day
- 23 Southland Field Day in Invercargill

### OCTOBER

- 6 Marching Canterbury Field Day
- 13 Opening Day for Marching Canterbury
- 14 Auckland Coaches & Judges Workshop
- 14 Competition hosted by Marching Auckland
- 14 Field Day for Marching Hawke's Bay
- 14 Wellington Field Day, venue to be confirmed
- 14 Marching Otago Training Day of 2 Marches
- 27 Canterbury March & Go Competition
- 28 Wellington March & Go Competition at Petone
- 28 Marching Otago Opening Day
- 28 Marching Southland Opening Day

### Volunteering has image problems

Positive Images - On the positive side Volunteers are seen as people who are

- generous.
- dedicated,
- caring,
- honest
- and full of integrity.

Sport Volunteering is viewed as genuine and real compared with other activities people can undertake and is seen as friendly and relaxed. Organisations are seen as reasonably well run and organised. The positive associations for sport volunteering appear to be quite generic to any volunteering environment. They are intuitive associations people would make on hearing about sport volunteering and don't really differentiate sport volunteering from volunteering in general.

Negative Images - On the less positive side Volunteers are viewed as

- having to work overly hard as 'slave labour'
- being treated badly with little or no respect from sport organisations
- and feeling like 'second class citizens'.

Volunteering in sport and recreation is seen as time consuming, onerous, a worthy task but ultimately quite boring (especially if you are young). Sport and recreation organisations are seen as distant and stand-offish. Overall, sport volunteering can be perceived as 'for losers' who don't aspire to much, or as dull and disempowering. Negative experiences will discourage continued involvement by volunteers. Organisations must develop a culture that supports volunteers and makes them feel valued. Consideration must be given to the roles allocated to volunteers to ensure they are engaged in meaningful work.

Copied from  
Finding and Keeping Volunteers – what the research tells us



### Conviction Check Policy

To provide a safe environment for children and minimise the risk of child abuse occurring the Conviction Check Policy was finalised at the August Board meeting as agreed, and from direction of the Annual Meeting. Thank you everyone for your support of the Policy and agreeing to implement this coming season for all Team Management (Coach/s, Chaperon/s, Manager, Treasurer), Association Committee Members and Board Members.

### New Zealand Coach Magazine

Read online at

[www.sportnz.org.nz/get-into-sport/coaching-guide](http://www.sportnz.org.nz/get-into-sport/coaching-guide)

New season **Technical Drills**  
released on 1<sup>st</sup> July  
and available from the website



### The Policy & Operations (Technical) Manual or The Manual

is **available online** to either download and print off or store and use direct from your own technical device; PC, laptop, phone or tablet.

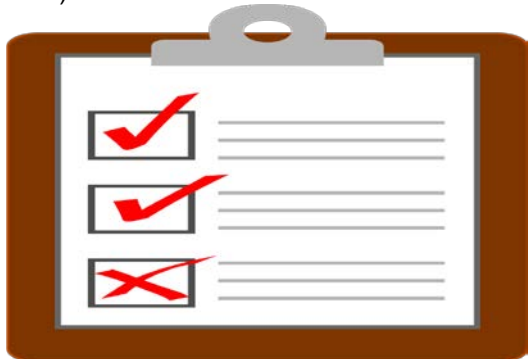
### Coach Incentive

After three consecutive years as a practicing Coach receive a \$50 voucher in recognition of your leadership, time and energy in this role. (Coaches previously rewarded will be eligible again after three more consecutive years of Coaching).

## TECHNICAL RESOURCES



- 1 **JUDGES TRAINING KIT** a resource for judges contains DVD's and a folder of judging sheets. Both new and experienced judges will benefit and should contact their Chief Judge for information.
2. **New Zealand Coach Magazine** online at [www.sportnz.org.nz/get-into-sport/coaching-guide](http://www.sportnz.org.nz/get-into-sport/coaching-guide)
3. **Technical Drills**, release date 1<sup>st</sup> July (and updates) all available from the MNZ website



## JUDGES TRAINING KIT

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**HAPPY  
FATHERS  
DAY**  
**HOPE YOU HAD A GREAT DAY  
ON THE 2<sup>nd</sup> SEPTEMBER**

## Technical Updates



General Requirements – page 5  
Technical B Judge – page 1  
Judge Sheet Technical C Senior  
Disc Layouts for all Grades

## Accounting Software Promotion

Following on from our AGM, the Marching NZ Board have identified Nexia New Zealand as a potential partner to provide the Accounting package solutions sought.

Nexia NZ have a strong relationship with Xero and can offer Xero subscriptions that aren't available to the general public. Normally these are not available to non-Nexia clients but given the Director of Finance's relationship with Nexia New Zealand this has become available.

The offer is the **Xero Cashbook** to all Marching New Zealand Associations and Teams. This is great for those who have minimal reporting requirements. Details are below:

### Xero Cashbook (No GST)

- \$20 per month (GST Inclusive)
  - Direct Link to the Bank Account – as transactions occur in the bank account, they are fed through to Xero automatically.
  - Cloud Based accounting – log in from anywhere there's an internet connection to access your file.
  - Reconcile up 1,000 bank transactions per month.
- There is no ability to raise invoices or prepare GST with this subscription. Alternatively,

### Xero Cashbook (With GST)

- \$30 per month (GST Inclusive)

### Set up Fee (One off) –

\$250 Includes GST (recommended)  
This includes bringing in a Chart of Accounts, assistance with conversion balances (bringing in Bank balances etc.).

Alternatively, Xero support (via email) or their online help pages are good resources to assist with setup.

In order to commence, Nexia require a completed Direct Debit authorisation form that allows them to withdraw the Xero subscription fee on the 1<sup>st</sup> of each and every month.

Normally Xero's cheapest subscription is \$31.62 (GST inc) and you can only reconcile 20 bank lines per month so it's quite a saving. If you are interested, please get in touch with the Craig Rhodes at Nexia and we will make it happen and give you all the information you require [crhodes@nexiachch.co.nz](mailto:crhodes@nexiachch.co.nz)

Nexia can help you start working **on** your business rather than **in** it.

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## GREAT NEWS .....KorKers are now making marching boots



### NZ CHAMPIONSHIPS

2019 NZ Championships to be hosted by  
Marching Canterbury on 14/15/16 March 2019 at the  
**HORNCastle ARENA, CHRISTCHURCH**  
Official Opening Thursday, Qualifying March for all  
Grades Friday, Championship/Plate March Saturday.  
ENTRY FEE U/12 \$450, U/16/Snr/Masters \$560

### The SIX Life stages of every sporting event.

Every event, no matter its scale, evolves in a similar way. The success of every event, the extent to which it achieves the desired outcomes, depends on how successfully each stage of its lifecycle is executed.

**IDEATION** - identifying the strategic concept for the event, developing designs or targeting strategic events to bid for.

**ASSESSMENT** – identifying the potential outcomes. Deciding whether or not to pursue the event, feasibility, business case and leverage and legacy potential.

**ESTABLISHMENT** – Bidding, securing funding or investment and contracting. Establishing governance and monitoring.

**PLANNING** – the detailed design and operational planning for the event. Risk management and leverage and legacy.

**DELIVERY**– staging the event. Creating the experience. Delivering the outcomes.

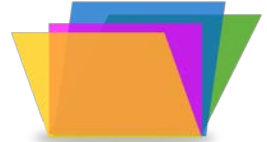
**REVIEW** – evaluating the success of the event. Were the outcomes achieved and if not, why not? What was learned?



### DAYLIGHT SAVING

starts on the 30<sup>th</sup> September, the last Sunday in September, when clocks 'spring' forward.

## ASSOCIATION NOTES .....



### Association Leadership

#### Challenging the Process

- Innovative and look for new opportunities
- Mistakes equals learning experiences
- Maintain stability through change

#### Inspiring a Shared Vision

- Positive and hopeful outlook
- Genuineness and skilful communication
- Common purpose
- Gain respect

#### Enabling Others to Act

- Mutual trust and collaborative goals
- Involve others in planning
- Assist others to make their own decisions

#### Modelling the Way

- Values and beliefs
- Act consistently
- Set examples

#### Recognising the Heart

- Recognise achievements
- Express pride in Team's accomplishment
- Pat yourselves on the back

## IT IS TIME TO RETURN TROPHIES

Trophies should have been returned clean and sparkling and in excellent condition

by 31<sup>st</sup> August

to Associations and to Marching NZ



### ISLAND CHAMPIONSHIPS

#### South Island Championships

hosted by Marching Canterbury on 2<sup>nd</sup> December.

#### North Island Championships

hosted by Marching Waikato on 8<sup>th</sup> December

Food is the food for your body. If you eat more fuel than you use, then you put on weight. To lose weight, use more fuel than you eat